



Asbestos Removal, Inc. Quality Insulators, Inc.

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Be A Team Player

When Blizzard Evelyn pounded Northeast Wisconsin the weekend of April 13-15 with over 23" of snow and wind gusts close to 50 mph, it took a total team effort to clean up our company parking lot!



ANNIVERSARIES

Quality Insulators, Inc:

- Pat Seefelt — 31 Years (6/4)
- Joe Zambrowicz — 30 Years (4/15)
- Brian Pike — 24 Years (5/20)
- Mario Segura — 21 Years (6/30)
- Chris VanderLogt — 9 Years (5/6)
- Chris Hotchkiss — 4 Years (4/7)
- Ben Wagnitz — 3 Years (4/6)
- Mike Sanders — 3 Years (6/4)
- Ben Raleigh — 3 Years (6/15)

Asbestos Removal, Inc:

- Pat Bertrand — 26 Years (3/21)
- Abad Garcia — 15 Years (4/5)
- Jose Cruz — 9 Years (5/04)

View our website for more information.

Quality Insulators, Inc.
Asbestos Removal, Inc.

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3142 S Ridge Rd Green Bay, WI 54304 920-336-3595
AsbestosRemovalinc.net & QualityInsulators.com

A quarterly newsletter from our desk to yours.

April, 2018 Issue 4

Focus On Our Customers

QUALITY INSULATORS, INC & ASBESTOS REMOVAL, INC.
ISN NETWORLD RAVS PLUS VERIFIED!

Since 2005, numerous ARI/QI clients engaged with a new online contractor safety management platform called ISN. ISN collects health, safety and regulatory information on potential customer contractors allowing their hiring clients to connect with safer, more reliable and sustainable contractors like Asbestos Removal, Inc. and Quality Insulators, Inc.

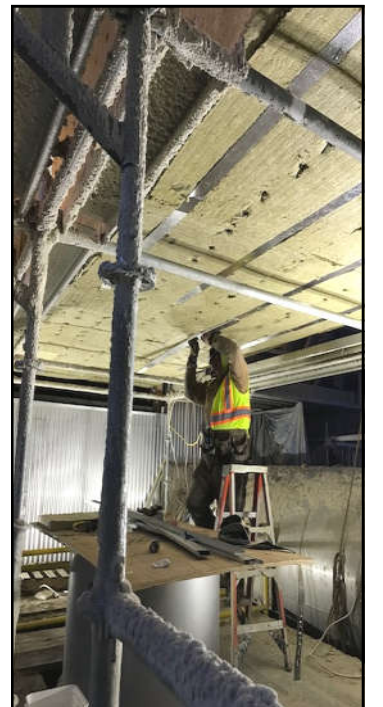
One of ISN's key components is their "review and verification services", or RAVS. This is a compliance standard use by ISN to determine whether a contractor has the required insurance coverage, safety protocol, and training necessary to be an approved contractor. In addition, ISN recently implemented an audit process called RAVS PLUS to verify a contractor's comprehensive safety program. RAVS PLUS is an audit tool that enables ISN to more accurately determine the validity of answers provided and documentation uploaded into a contractor's account.

In February 2018, both ARI and QI completed the RAVS PLUS verification process. The audit inspected everything from management systems down to field personnel's knowledge of the companies' safety culture, safe practices, and OSHA regulations and standards. Both companies completed the audit with minimal follow up and are now listed as "RAVS Plus Verified" contractors to any and all potential clients seeking our services.

QI & ARI

OPERATING PRINCIPLES

- Do what's right
- Be Accountable
- Continually Improve
- Be A Team Player
- Tell It Like It Is
- Focus On Our Customers
- Build Understanding
- Value Everyone
- Give Thanks
- Have Fun





A quarterly newsletter from our desk to yours.

SAFETY SPOTLIGHT

Our first priority is the safety of our employees and that of our clients and their properties. QI & ARI are experts in safe practices. Asbestos Removal employees are currently participating in their annual physicals, respirator fit tests and fall protection inspections.

AWARD WINNING

In February, Paul Lent – Safety Director for Quality Insulators accepted Associated Builders And Contractors of Wisconsin 2017 Platinum Safety Award of Honor. This award is achieved by having zero recordable injuries in 2017, and completing the ABC STEP (Safety Training Evaluation Process).



Dan Bertler Chairman of Board ABC of WI
Paul Lent –Safety Director QI & ARI
John Mielke - President ABC of WI

Once again, Quality Insulators confirms its commitment and dedication to work place safety!

Asbestos Removal, Inc. is now celebrating 992 days without a recordable injury.

Quality Insulators, Inc. is now celebrating 662 days without a recordable injury.

E.M.R. for QI & ARI is 0.71

As of 04/17/18

Give Thanks

A big thank you to all of our employees who make safety a daily priority for Quality Insulators, Inc., Asbestos Removal, Inc. and our customers.

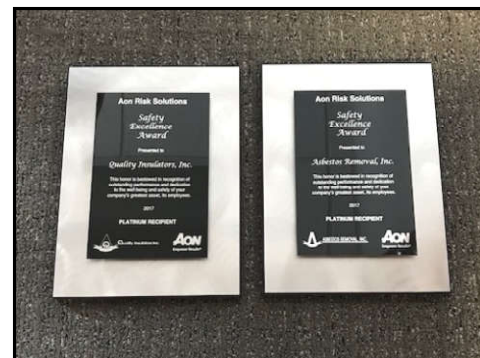
Because of our employees hard work, dedication, and conscientious work practices, both companies have been recognized by Aon

Risk Solutions of Wisconsin with the Platinum Safety Excellence Award for 2017.

This award honors the continuing efforts to reach and maintain the gold standard of safety in each company's industry.

Both Quality Insulators,

Inc. and Asbestos Removal, Inc. achieved this prestigious award in 2016.



Value Everyone

On March 28th, all employees from Quality Insulators and Asbestos Removal gathered for our annual business update and review meeting.

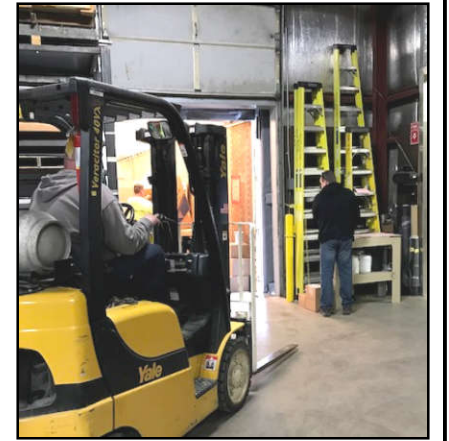
A financial review of the 2017 business year was presented along with expectations for 2018.

Health and supplemental insurance representatives were

also present to answer employee questions. They provided tools to minimize out of pocket expenses for prescriptions and other medical procedures.

Employees were also provided performance data regarding the company 401k plan, including investment results, market trends and

the benefits of participation in our 401k plan.



QI & ARI - Giving Back

included dinner, recognition of tutors and an inspirational speech by a former student.

At the conclusion of the evening over \$52,000 was raised for Literacy Green Bay!



Some QI/ARI leadership team members participated in the 16th Annual Literacy Green Bay Scrabble Bee fundraiser. This fun filled evening

Highlights of the event included live and silent auction along with a highly competitive game of team scrabble.



Who We Are

Joe Morrow has been employed with Quality Insulators since 2011. Joe works in our fabrication shop.

A graduate of Luxemburg High School, Joe has been serving his

community since 2010 as volunteer fire fighter in Algoma. Most recently Joe is a fire-fighter for the Village of Bellevue. Joe has his certification of Fire-fighter 1. Joe says, "I take pride in serving my community and helping

people, teaching at fire safety events is one of the most important tasks I do".

Joe and his wife Kathy enjoy kayaking, spending time at a family cabin & playing with their dog Louie.



Joe Morrow